# 卑诗省(B.C.) Strata Management License

第 2019 年考牌攻略

(适用于大温地区Greater Vancouver)



微信: UBC\_Tutor 电话: 778-686-8555 网站: QuickPassMaster.com

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### 目录

- Strata牌照简介
- Strata牌照的收入介绍
- **一**考牌流程
- 考牌资格简单介绍
- 如何快速拿到牌照



# Strata 牌照简介

在卑诗省想代表Strata Corporation 提供分契物业服务strata management services 就需要有分契物业管理牌照 Strata management license。

持有此分契物业牌照可以做以下的事情:

- 代收物业管理费,代收特别征收款(Special Levy)
- 代表Strata Corporation 支付款项给第三方
- 代表Strata Corporation 执行bylaws 或 Rules
- 还有很多其它事情可以做。





# Strata的收入介绍

Strata一般收入靠底薪为主, 收佣金的也常见:

收费一般为每管一个单位(unit), 约收\$20-\$40不等。(一栋大楼可能会有超过100个单位)。

另外,根据提供的服务,可以加收服务费。(例如:提供额外会计服务)一个Strata员工可以管10个或以上的建筑物。如果一个建筑物收管理费\$50,000,十个建筑物的年管理费就是\$500,000。



# Strata的市场前景

根据SPABC, the province of BC 卑诗省目前有超过289,000个Strata Corporation。

一共有超过900,000个单位(unit)。 换句话说, Strata Manager 的潜在客户可能超过289,000。而且照目前的趋势来看, 这个数字还在往上增加。

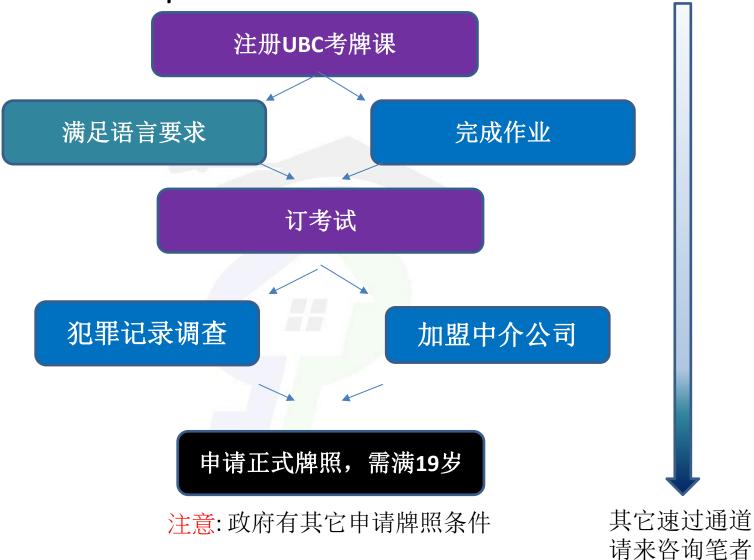
根据官方统计, 2019年3月31号卑诗省Strata持牌人数只有1326人。

换句话说, 平均每个Strata Manager 管超过200栋大楼。

卑诗省的Strata Licensee 很明显的严重不足! Strata Licensee 现在非常抢手!!





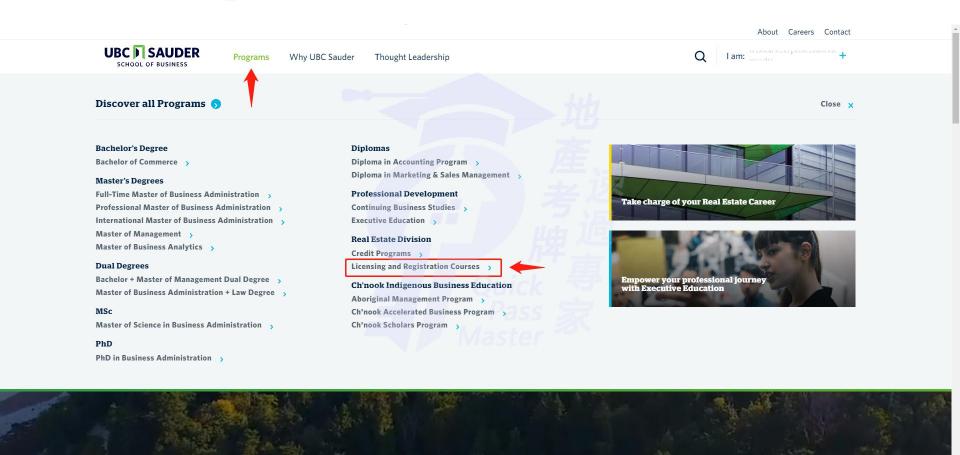




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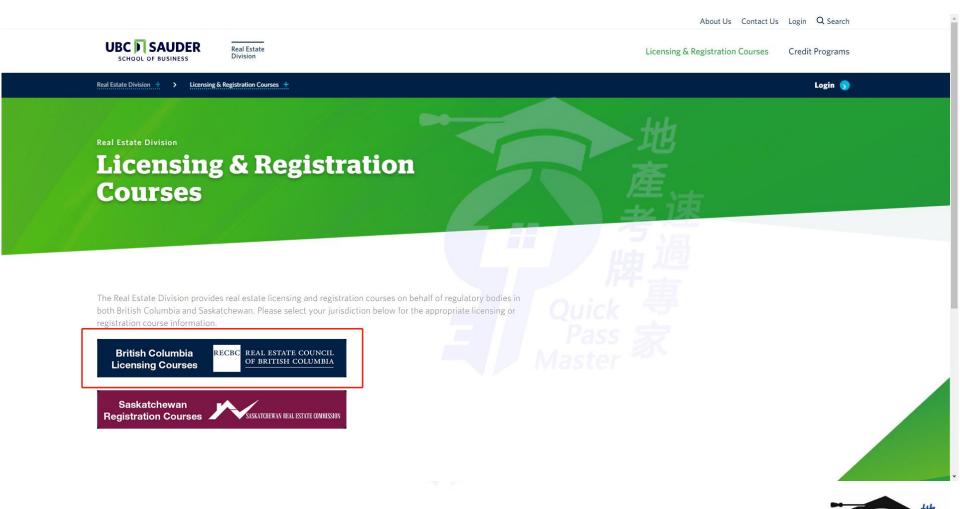


### 如何注册卑诗省Strata考牌课













Columbia

The Real Estate Division offers the following distance education Licensing courses on behalf of the Real Estate Council of British Columbia.

#### **Real Estate Trading Services Licensing Course**

Designed for entry-level students who want to become licensed to sell real estate in British Columbia.

Learn More S

### Strata Management Licensing Course

Designed for entry-level students who want to become licensed to provide strata management services in British Columbia.

Learn More S

#### **Rental Property Management Licensing Course**

Designed for entry-level students who want to become licensed to provide rental property management services in British Columbia.

Learn More S

#### **Broker's Licensing Course**

Designed for students who are already licensed (or have been licensed) and want to become licensed as an associate broker or managing broker, want to license a brokerage or sole proprietorship, and for those licensees looking to increase their knowledge on topics such as business planning, financial accounting, human resources management and leadership.

Learn More 5





# QuickLinks OVERVIEW SUPPORT & FAQS SUPPLEMENTAL EXEMPTIONS & CHALLENGE REGISTER

### Overview

#### **Course Overview**

The Strata Management Licensing Course is administered on behalf of the Real Estate Council of British Columbia (RECBC) and provides the licensing education requirements for those who wish to become licensed strata managers in British Columbia. This award winning course was recently redeveloped and received the Education Award of Excellence in the Pre-Licensing Education category from the Association of Real Estate License Law Officials (ARELLO®), an international organization of regulatory agencies. The course focuses on public protection, professional readiness and emerging issues in Strata Management and includes components that will help students apply their knowledge in practice. For detailed course content information, please view the Table of Contents 🖸 and Course Regulations 😭:

This blended learning course allows you to register at any time. While the course is flexible in order to meet the needs of busy adult learners, it provides just enough structure to ensure high quality learning (for example, in order to provide for a minimum level of familiarity with the curriculum and for a reasonable expectation of success on the final examination, assignments may be submitted on a pace that is no greater than 2 assignments per week beginning on the Course Registration Date). You must complete all course assignments within one year of registration in the course and also pass a final examination. Regularly scheduled exams take place at various times throughout the year throughout the province (exams must be written in Canada) and your first written examination registration is included with the course tuition fee. You may also choose to take your exam at the computerized exam centre (CEC) at UBC for an additional fee.

#### **Quick Course Info**

- ▶ Blended learning course with support
- One year to complete assignments

- Final exam required
- Tutor service included
- ▶ Tuition: \$1,150





### 如何注册Strata考牌课

#### QuickLinks

OVERVIEW

SUPPORT & FAQS

SUPPLEMENTAL

EXEMPTIONS & CHALLENGE

#### Exemptions

If the Real Estate Council of British Columbia has provided you with permission to challenge the course by writing the examination only, and you wish to register for the next regularly scheduled examination or a CEC examination without purchasing a Challenge Package, you should:

- Read the Challenge Package and Examination Information []
- Download the Challenge Examination Registration Form []

Do not download the challenge exam registration form if you are currently registered in the Strata Management Licensing Course.

### Register

### **Tuition and Registration**

Strata Management Licensing Course: \$1,150 Register Now 第一次考牌选这个

Strata Management Supplemental Course: \$775 Register Now

VISA 💨

Visa, Mastercard, AMEX, certified cheque, and money order only. Cash and personal cheques are not accepted.

### What's Included

Your tuition fee includes all of the appropriate course materials (course manual, workbook and student handbook - usually dispatched via courier within three to five business days of registration), access to tutorial services, and your first examination registration provided it is on a regularly scheduled examination date. Calculators are sold separately.

Please note that tuition fees are subject to change and a minimum withdrawal reduction of \$200 will apply once your registration has been processed. No refund of course fees will be available unless a withdrawal request is received by our office within one month of your registration date.

#### **Computer Requirement**





### 如何注册Strata考牌课

#### QuickLinks

OVERVIEW

SUPPORT & FAQS

SUPPLEMENTAL

EXEMPTIONS & CHALLENGE

REGISTER

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### Register

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#### **Computer Requirement**





### 如何注册Strata考牌课

### UBC会邮寄书本给你

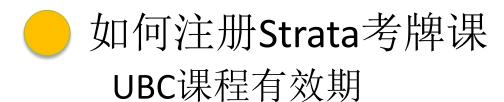
### Strata考牌的UBC书本一共五本

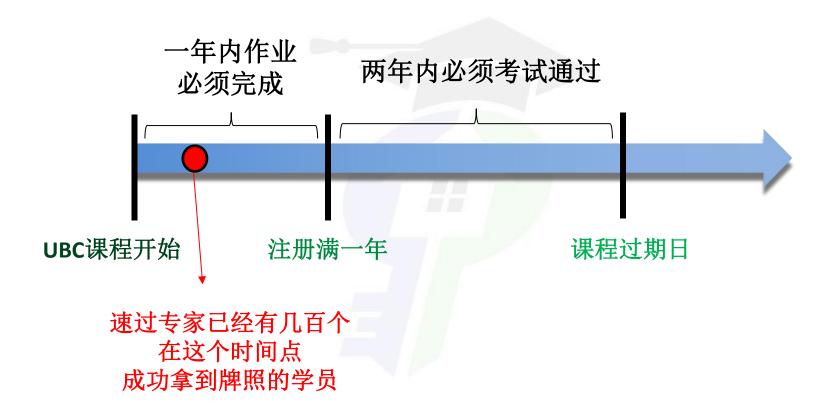
- 1. 最厚的约800页的大课本
- 2. Course workbook 作业本
- 3. Examination Study Guide
- 4. Student Handbook 学生使用手册
- 5. The Condominium Manual





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关于作业提交进度



Week 1 Week 10

20个作业,每周最多提交2个作业, 最快十周可以提交完成作业。

### 如已提交语言认证,可以注册预订考试

地 產 考 脚 Pass Master







100道选择题

### 笔试

需提前一个月预订



### 机考

(几乎可以选任何一天去考)



真实机考考场的照片 (照片版权来自于UBC)

考试时间

物业管理 通过分数 3个小时

70%

微信: UBC\_Tutor

电话: 778-686-8555

# 法律题参考

George bought two units in a ten unit condominium project. Within one week of the completion of this purchase some other condominium owners, the Smithe family, were killed in an accident in the Jacuzzi whirlpool. Mrs. Smithe was the sole survivor of this family. The pool is located on the common property in which George now owns an interest. Mrs. Smithe is suing the strata corporation and George is concerned about the extent of his liability for any damage award she may receive. Assuming that the strata corporation is found liable to Mrs. Smithe, which of the following statements correctly describes George's liability?

A George must pay his proportionate liability for any judgment registered against the common property of the strata corporation.

B George will owe Mrs. Smithe absolutely nothing as the Strata Property Act contains provisions requiring all strata corporations to obtain and maintain liability insurance to insure against this type of occupiers liability.

C. The Strata Property Act requires the strata corporation to pay out Mrs. Smithe's judgment from its contingency reserve fund. George will pay only his proportionate share of any amount left unpaid after the reserve fund is used up.

D. Because George has not owned the units for a minimum of two weeks before the accident occurred, he is not responsible to pay any proportionate amount of the judgment.

### Which of the above statements correctly describe George's liability?

- (1) Only A.
- (2) A and B are correct.
- (3) A, B and D are correct,
- (4) Only C is correct.

此题引用于UBC标准原题。版权来自于UBC Sauder School of Business

# Strata的章节内容

### 1. Fundamental of Laws

- 2. Real Estate Services Act
- 3. Professional Ethics
- 4. Estates & Interest in Land
- 5. Subdivision of Land
- 6. Professional Liability
- 7. Intro Residential and commercial
- 8. Law of Contract
- 9. Strata Management Contracts
- 10. Law of Agency
- 11. Effective Negotiations
- 12. Strata Properties and Cooperatives
- 13. Overview of Strata Property Act
- \*同一个颜色代表具有强烈的关联性大部份的章节可以跳着学

- 14. Sections
- 15. Strata Meetings and Communications
- 16. Strata Governance
- 17. Protection of Personal Information
- 18. Building Design and Construction
- 19. Controls, Maintenance and Energy
- 20. Insurance and Risk Management
- 21. Security, Environmental Protection
- 22. Local Government law
- 23. Accounting Fundamentals for Strata
- 24. Operating Budget and fund
- 25. Contingency Reserve fund
- 26. Purchasing
- 27. Personnel Management



### 笔试跟机考的差异性

	笔试	机考
费用	第一次免费, 第二次 <b>\$85</b>	每次\$125
次数 微信 UBC_Tutor	每年2~4次	工作日每天两场 9AM, 1PM (会有例外)
预定	提前一个月预约	提前在线预约
结果	约等三周	隔一个工作日
草稿纸跟文具 不能带自己的草稿 纸跟笔	试卷做为草稿纸 UBC提供笔,擦	UBC提供草稿纸
如何答题	答题纸涂圈圈	计算机显示进度
考试地点	Downtown, 酒店, 会议中心, 大学	UBC机考中心

### (请注意,笔者发现许多UBC不会告诉你的潜规则)

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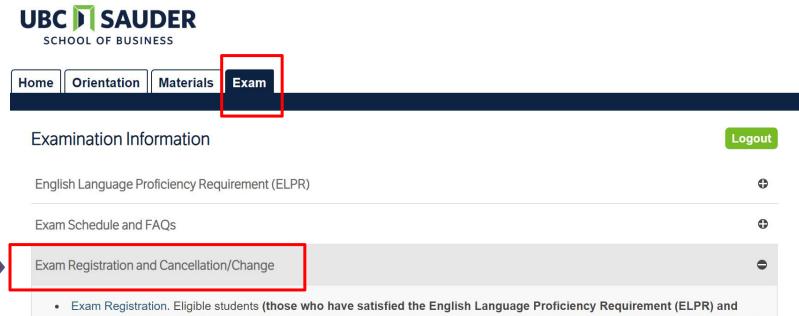


# 2019年笔试日期





# 如何预约注册考试



- Exam Registration. Eligible students (those who have satisfied the English Language Proficiency Requirement (ELPR) and
  successfully completed all of their assignments) can register for a regularly scheduled or CEC examination online. CEC availability
  is limited due to high demand, bookings may require several weeks advance notice and there is no waiting list so you should book
  the next available date that works with your schedule.
- Challenge Package Students may also register online.
- Centre for Accessibility Accommodated Examinations. Examination accommodation must be approved by the Centre for Accessibility and an accommodation letter must be received by the Real Estate Division prior to examination registration. As well, registration must be received by the Real Estate Division no later than one month prior to the examination date.
- Exam Cancellation/Change. If you are currently registered for an examination and wish to cancel prior to the examination date, please

# 考试当天注意事项

### 温馨提示:

建议提前 30 分钟到达考场。



准考证和照片

**30** 天内护照片背书相馆名字 地址拍摄时间和学生姓名号



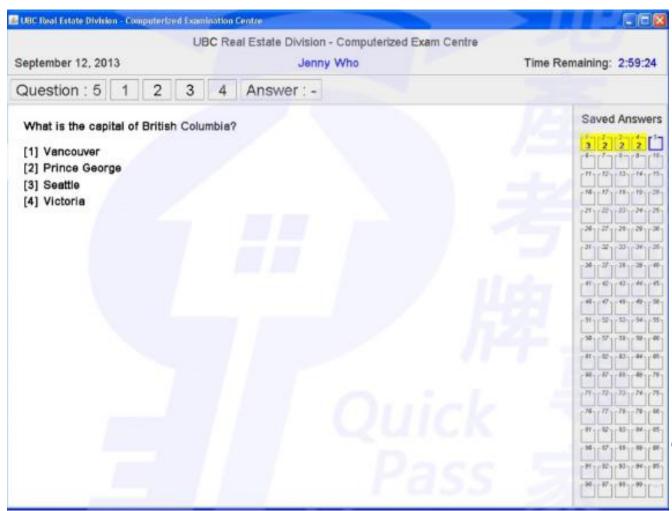
带照片的官方证件比如驾照护枫叶卡



UBC认可的计算器 HP 10bll+

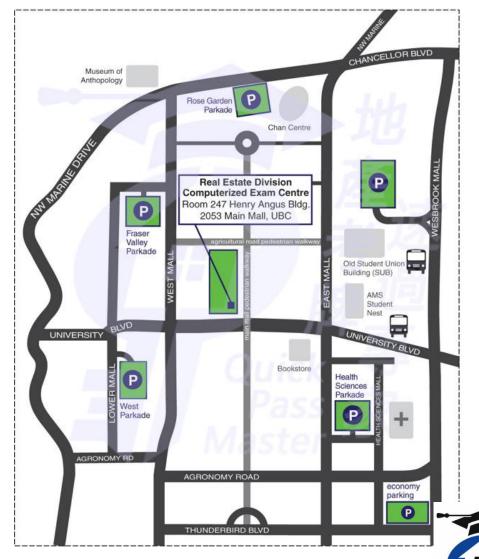


### 机考界面



### - 机考地点

#247, 2053 Main Mall, Vancouver



UBC可能会变更考试地址,请登陆UBC网站查询详细地点。

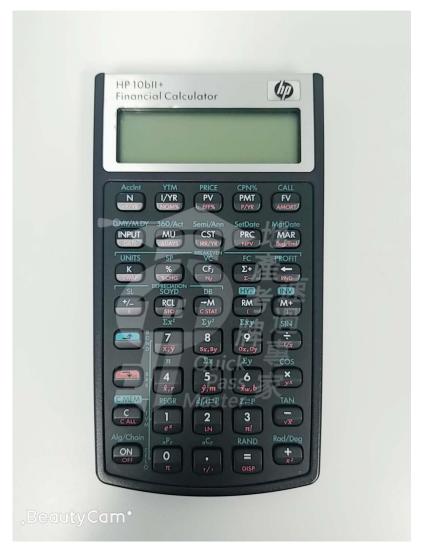
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# 机考键盘





### 考试可携带计算器





Coypyright of Quick Pass Master Tutorial School Ltd.

# 准考证

UBC SAUDER SCHOOL OF BUSINESS	PO Boe 5380 Station Terminal, Vancouver, BC V6T 122 Phone: 604.822.8444 Fax: 604.822.8459 Tall Free 1.868.776.2733 www.naiinstate.ubc.ca
EXAMINATION ADMISSION TICKE	T for LICENSING AND MORTGAGES STUDENTS
PERSONAL INFORMATION:	In I
Name:	+
RED Student Number: Exam: (example) SAL ACL 0000 2011 01	(Trading Services)
On the day of the examination, all licensing a required to present to the examination re registration desk:	
<ol> <li>THIS EXAMINATION ADMISSION TICKE photo attached (as instructed below); ar</li> </ol>	(EAT) with your passport
<ol> <li>CURRENT GOVERNMENT ISSUED PHOT driver's license) as outlined in the cours</li> </ol>	
IF THE REQUIREMENTS ABOVE ARE NOT F BE ADMITTED INTO THE EXAMINATION CE	
Passport Photo  I. In order for the photo to be valid it must be a passport Standards for Acceptable Photos' and Technical S	ort photo which has been taken within the last thirty (30) days and follows the seclications of the Canadian Passport Office.
name and student number (in case the passport plic 3. Attach your passport photo in the space provided (ur	ind address of the photographer or the studio, the date the photo was taken, your to becomes detached).  is tape, do not glue or shaple your picture).
name and student number (in case the passport plot 3. Attach your passport plots in the space provided but 4. If your passport picture is not attached, you will rist a	ind address of the photographer or the studio, the date the photo was taken, your to becomes detached).  is tape, do not glue or shaple your picture).
name and student number (in case the passport pile.)  Attach your passport photo in the space provided by  If your passport picture is not attached, you will not attached, you will not be provided by the course from your passport picture is not attached, you will not be provided by the course frequent young to the resist provided by the course frequent your provided by the course frequent provided by the provid	nd address of the photographer or the studio, the date the photo was taken, your to becomes detached; the tape, do not glue or staple your picture) a salected into the examination room.  If a prohibited into the examination room, it is prohibited term is found in my possession by state Division to impose any or all of the following consequences, including but our; endire culations.
Altech your passport photo in the space provided for A. Altech your passport photo in the space provided for If your passport putting is not allected, you will not Prohibited Items.  I will not being any derive copuble of sending or receiving your or any of the Read Estate Division staff. I authoritie the Read Install provided by the Course Regular any of the Read Estate Division staff. I authoritie the Read Install provide me with a mark of zero for my examination.  II. provide me with a mark of zero for my examination.  III. provide me with a mark of zero for my examination.  Yes, I agree to the terms as set out abov.  No, I do not agree to the terms as set out.	indiaganes of the photographer or the studio, the date the photo was taken, your to becomes detached).  It pay, do not glue or staple your picture) is about the date the photo was taken, your to become detached, into the examination room.  If a prohibited are a staple of capturing digital images or recording sons into the examination room. If a prohibited item is found in my possession by state Division to impose any or all of the following consequences, including but for, and/or justions.
Altach your passport photo in the space provided by  Altach your passport photo in the space provided by  If your passport picture is not alliacted, you will not  If your passport picture is not alliacted, you will not be  Prohibited Items  I will not being any device couplie of sending or receiving video, or any other tems prohibited by the Course Regular any of the Real Estate, Duisson staff, I authorize the Real I not sented to:  Promove the prohibited tem;  In provide the will a make of zero for any examination;  It provide the will a make of zero for any examination;  Provide the will be made of scribed in the Course Reg  Yes, I agree to the terms as set out abov  No, I do not agree to the terms as set out  Student Signature (DO NOT SIGN THIS SPACE)	indiaganes of the photographer or the studio, the date the photo was taken, your to becomes detached).  It pay, do not glue or staple your picture) is about the date the photo was taken, your to become detached, into the examination room.  If a prohibited are a staple of capturing digital images or recording sons into the examination room. If a prohibited item is found in my possession by state Division to impose any or all of the following consequences, including but for, and/or justions.



# 如果考试未能通过

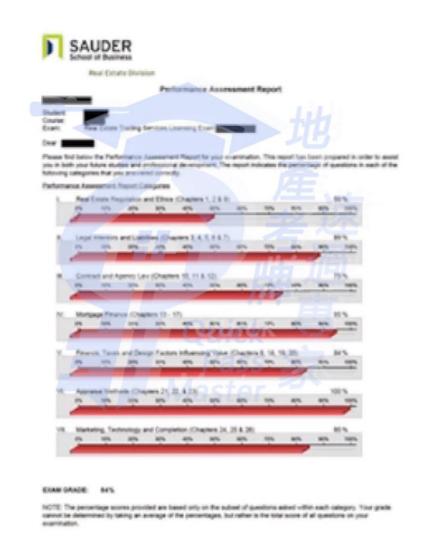






### 考试后评估报告

在考过后的24小时后 不管pass 还是fail, 都能免费下载考试 评估报告。 此报告在90天后就 不能再下载。





### Strata 2019年语言规则

1.CELPIP General 思培 Level 7 (听说读写英文语言测试)

或

2.大学本科或以上毕业(用英文为母语来授课)

或

3. 已有地产经纪牌照的,不需要提交语言证明文件

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### ● 提交语言认证

UBC email: <u>elpr@realestate.sauder.ubc.ca</u>

电话: 604.822.8444

Tel Hours: 周一到周五 8:15 to 16:15

Office Hours: 周一到周五 8:30 to 16:30

### Official/Certified True Copy的成绩单,或是 notarized copy of degree可以寄到

### 一般邮件:

ELPR Documentation
Real Estate Division,
Licensing Education
The University of British
Columbia
PO Box 5380 Station Terminal

Vancouver, BC V6B 5N4

急件:

ELPR Documentation Real Estate Division, Licensing Education The University of British Columbia

247 - 2053 Main Mall (Henry Angus Building)

Vancouver BC V6T 1Z2 Coypyright of Quick Pass Master Tutorial School Ltd.

# ●思培官方网址 CELPIP.ca



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# CELPIP 考试地点

### YOU HAVE CHOSEN - British Columbia

Please select a City:

All Cities

Abbotsford

Coquitlam

Fort St. John

Kelowna

North Vancouver

Richmond

Surrey

Vancouver

Victoria





# CELPIP 考试时间选择多,费用\$280

Date #	City #	Location #	Time ∌	Test Fee ∉	Status
May 24, 2019 (Fri)	Richmond	Kwantlen Polytechnic University - Richmond Campus	10:00 AM	CAD \$280.00	OPEN
May 24, 2019 (Fri)	Richmond	Sprott Shaw College - Richmond Campus	01:30 PM	CAD \$280.00	OPEN
May 25, 2019 (Sat)	Richmond	Sprott Shaw College - Richmond Campus	09:00 AM	CAD \$280.00	OPEN
Jun 7, 2019 (Fri)	Richmond	Kwantlen Polytechnic University - Richmond Campus	10:00 AM	CAD \$280.00	OPEN
Jun 8, 2019 (Sat)	Richmond	Sprott Shaw College - Richmond Campus	09:00 AM	CAD \$280.00	OPEN
Jun 8, 2019 (Sat)	Richmond	Sprott Shaw College - Richmond Campus	01:30 PM	CAD \$280.00	OPEN
Jun 14, 2019 (Fri)	Richmond	Kwantlen Polytechnic University - Richmond Campus	10:00 AM	CAD \$280.00	OPEN
Jun 21, 2019 (Fri)	Richmond	Kwantlen Polytechnic University - Richmond Campus	10:00 AM	CAD \$280.00	OPEN
Jun 21, 2019 (Fri)	Richmond	Sprott Shaw College - Richmond Campus	01:30 PM	CAD \$280.00	OPEN
Jun 22, 2019 (Sat)	Richmond	Sprott Shaw College - Richmond Campus	09:00 AM	CAD \$280.00	OPEN
Jul 5, 2019 (Fri)	Richmond	Kwantlen Polytechnic University - Richmond Campus	10:00 AM	CAD \$280.00	OPEN
Jul 6, 2019 (Sat)	Richmond	Sprott Shaw College - Richmond Campus	09:00 AM	CAD \$280.00	OPEN
Jul 6, 2019 (Sat)	Richmond	Sprott Shaw College - Richmond Campus	01:30 PM	CAD \$280	地

# 第一次考Strata费用

UBC 注册登记费用 \$1,150

两年牌照费用 \$1,800 (两年后变成 \$1450)

如同时持有地产经纪牌照,

只需要支付一个牌照费

挂靠费

每间公司都不太一样

(费用可能随时会改,其它牌照不一样。请咨询笔者)



# • 速过专家的辅导课程



- 卑詩省地产经纪牌 BC real estate trading tutorial course
- 卑詩省租业管理牌 BC rental property management tutorial course
- 卑詩省分契物业牌 BC Strata management tutorial course
- 卑詩省房屋贷款牌 BC Sub-mortgage broker tutorial course
- 卑詩省经理级别牌 BC managing broker tutorial course
- 卑詩省建商牌 BC Residential Builder License tutorial course
- 房产投资课程 Real Estate Investment course

# Strata入行前要问的问题

- 1. Strata牌照要付挂靠费吗?
- 2. 谁能提供我就业机会?
- 3. 谁能把建筑物交给我管?
- 4. Strata agents具体做哪些事情?
- 5. 谁能带我入行?
- 6. 挂靠那间公司靠谱?

### 欢迎免费咨询地产考牌速过专家

Coypyright of Quick Pass Master Tutorial School Ltd.

# 其它要问的问题







- 哪一种牌照最容易考?
- 哪一个仲介公司适合我? 仲介公司的种类?
- 我可以持有多张牌照吗?
- 我没有客户, 经验, 人脉, 能做得起来吗?
- 我如何开发客户? 最大的客户群在哪里?
- 我现在没收入,如何找到有底薪的地产工作?

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# 成功就业

### 本校教出过多位销售巨星&金牌经纪

Daniel Deng,
Top1% of REBGV 2017

得奖的金牌经纪 多位来自本校 Karen Zhao, Top1% of REBGV 2017



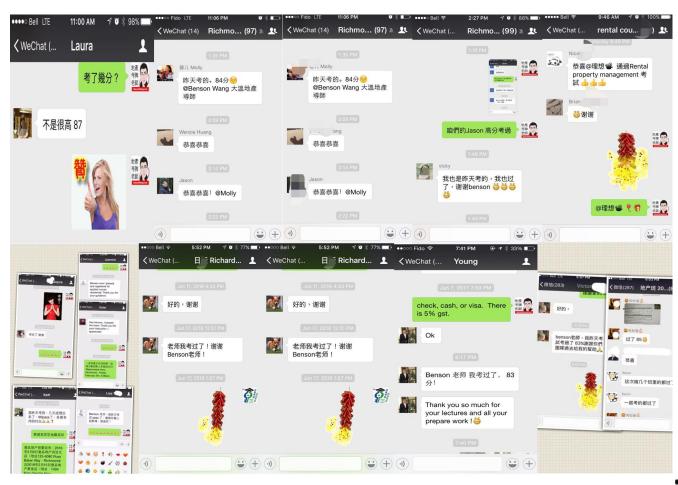




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# 学员好评



Coypyright of Quick Pass Master Tutorial School Ltd.



# 学员毕业典礼



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### 笔者介绍: 王海 Benson Wang

- 2010 地产经纪, 开始教考牌 (BC real estate trading license)
- 2011 得Sutton白金奖, 进入百万圆桌团队会员 (REBGV大温前10%强)
- 2011~2012 特许买家经纪,特许老人市场专家
- 2012 考下UBC贷款证书 (mortgage brokerage in BC pre-licensing certificate)
- 2013 考下UBC物业管理证书 (rental property management certificate)
- 2012~2016 帮助多间地产公司开设考牌学校 (大温地区许多的华人地产考牌老师是Benson的学生)
- 2013 原公司前五强, 2014年前六强, 2015 百万圆桌团队队长
- 2016 考下地产经纪最高级别牌照 Broker 经理级别 (managing broker's pre-licensing certificate)
- 2016 成交超过70单,大温地区排名前2%强
- 2017 原地产公司个人销售冠军。超高分考下建商证书。开始教建商考牌
- 2019 考下Strata 分契物业牌照证书 (Strata Management Licensing Certificate)

Benson入行至今已经在卑诗省成交过几百单地产物业, 教出过百名金牌经纪。是个理论跟实战功力深厚的地产实践家/导师/投资专家。

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