

地產經紀考牌攻略

(加拿大BC省全省適用)

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Benson Wang

大温地产界的黄埔军校校长

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Youtube: [加拿大地产学堂](https://www.youtube.com/channel/UC...)





目录

- 1 [地产经纪牌照及收入介绍](#)
- 2 [成为BC省持牌地产经纪的流程](#)
- 3 [如何注册UBC官方地产课程](#)
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- 8 [如何快速通过考试](#)



Part 1 地產經紀牌照介紹

- 在**卑詩省**想要合法地帶買家去買房, 帶賣方去賣房, 並且期待收到**好處** (例如: 錢, 佣金), 就需要地產經紀的牌照
- 持有此牌照可以做許多事情, 例如:
 - ✓ 住宅地產交易的代理
 - ✓ 商業地產交易的代理
 - ✓ 樓花銷售
 - ✓ 生意買賣
 - ✓ **還有許多其它的功能跟用法** (請諮詢筆者)



Part 1 地產經紀牌照介紹



溫馨提示:

地產經紀分不同的級別

筆者于2010年起持有地產經紀牌照，且于2016年取得經理級別牌照證書

Part 1 地产经纪的收入介绍

地产经纪优势:

- 自由时间
- 高收入潜力
- 买卖投资方可以省很多钱



- 🌐 佣金比例一般在前十万**7%**, 余款 **2.5%~3.5%**
- 🌐 笔者发现, 跟对系统, 拜对师傅的学生, 年收入前两年做到六位数加币的比比皆是。
- 🌐 笔者的active持牌学员至今多数在**六位数**以上

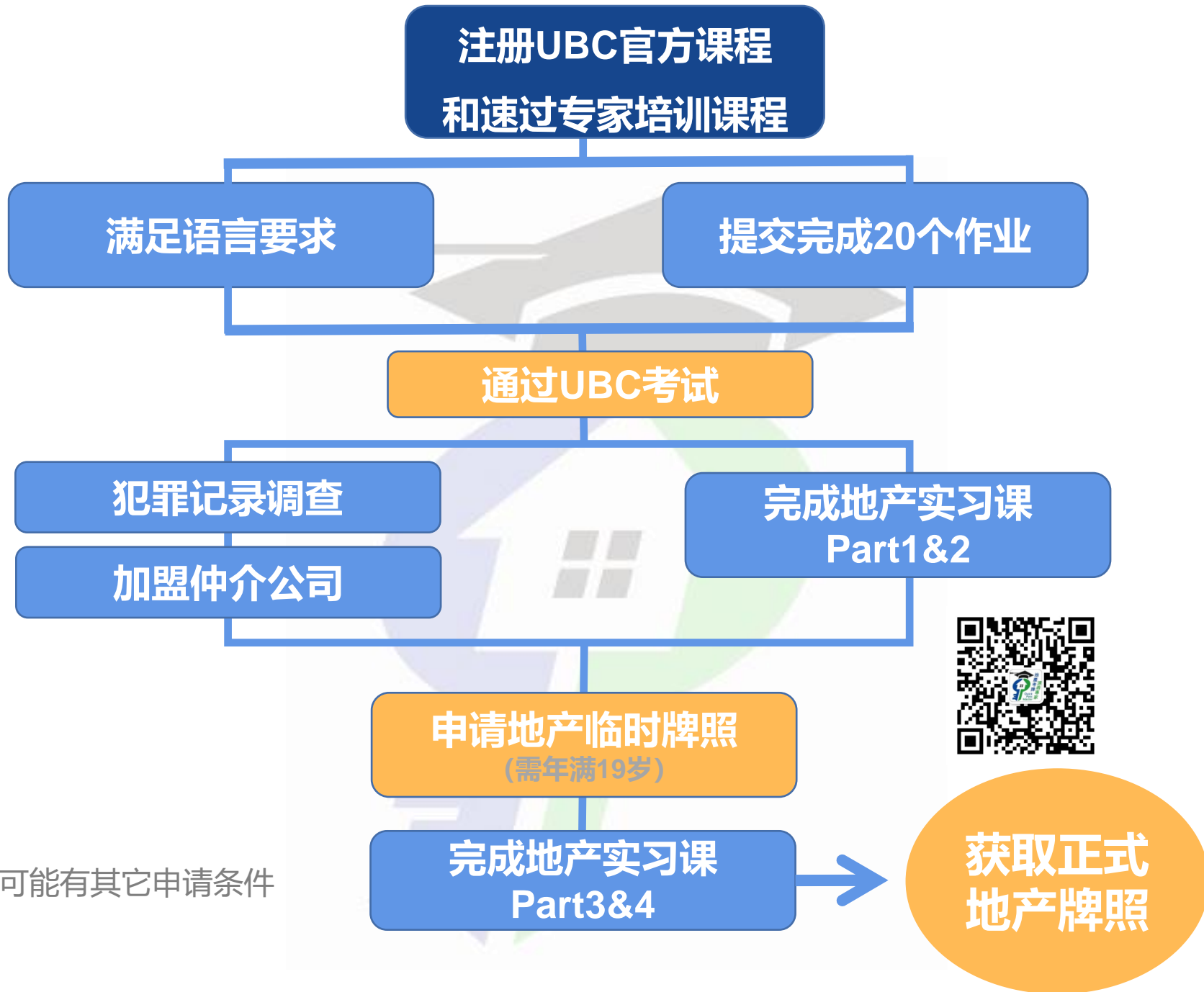
Part 1 地产经纪的收入介绍



地产经纪的平均年收入为 **\$123,395**

(此为人力资源网站 Indeed.com数据)

Part 2
成为BC省持牌地产经纪的流程



注意: 政府可能有其它申请条件

Part 2 成为BC省持牌地产经纪的流程

申请BC省的地产经纪牌照，必须满足以下就业条件之一，
证明您可以合法在加拿大工作：

- ✓加拿大公民；
- ✓永久居民；
- ✓持有效的工作许可或签证；
- ✓登录移民身份



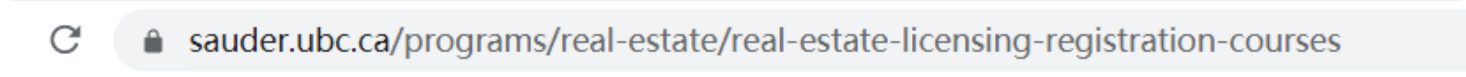
Part 3 如何注册UBC官方地产课程

The screenshot shows the website sauder.ubc.ca. The navigation menu includes "Programs" (highlighted with a red box), "Why UBC Sauder", and "Thought Leadership". The main content area is titled "Discover all Programs" and lists various academic offerings:

- Bachelor's Degree**
 - Bachelor of Commerce >
- Master's Degrees**
 - Full-Time Master of Business Administration >
 - Professional Master of Business Administration >
 - International Master of Business Administration >
 - Master of Management >
 - Master of Business Analytics >
- Dual Degrees**
 - Bachelor + Master of Management Dual Degree >
 - Master of Business Administration + Law Degree >
- MSc**
 - Master of Science in Business Administration >
- PhD**
 - PhD in Business Administration >
- Diplomas**
 - Diploma in Accounting Program >
 - Diploma in Marketing & Sales Management >
- Professional Development**
 - Continuing Business Studies >
 - Executive Education >
- Real Estate Division** (highlighted with a red box)
 - Credit Programs >
 - Licensing and Registration Courses >
- Ch'nook Indigenous Business Education**
 - Aboriginal Management Program >
 - Ch'nook Accelerated Business Program >
 - Ch'nook Scholars Program >

A QR code is located in the top right corner. A red arrow points to the "Licensing and Registration Courses" link under the Real Estate Division.

Part 3 如何注册UBC官方地产课程



Real Estate
Division

Real Estate Division +



Licensing, Registration, & Continuing Education Courses +



The Real Estate Division provides real estate licensing, registration, and continuing education on behalf of provincial regulatory bodies (British Columbia and Saskatchewan) as well as national associations. Please select below for the appropriate licensing, registration, or continuing education course information.

British Columbia Licensing,
Mortgage Brokerage, and
Continuing Education Courses

BCFSA
BC Financial
Services Authority



选择BCFSA

Part 3 如何注册UBC官方地产课程

sauder.ubc.ca/programs/real-estate/licensing-registration-courses/bc-licensing-courses

UBC SAUDER
SCHOOL OF BUSINESS

Real Estate
Division

Licensing &

Real Estate Division - >

Licensing, Registration, & Continuing Education Courses + >

BCFSA Licensing, Mortgage, and Continuing Education Courses +

The Real Estate Division offers the following distance education Licensing courses on behalf of the BC Financial Services Authority

Real Estate Trading Services Licensing Course

Designed for entry-level students who want to become licensed to sell real estate in British Columbia.

[Learn More](#) >

房地产经纪课程

Mortgage Brokerage in British Columbia

Designed for entry-level students who want to become licensed to provide mortgage brokerage services in British Columbia.

[Learn More](#) >

Rental Property Management Licensing Course

Designed for entry-level students who want to become licensed to provide rental property management services in British Columbia.

[Learn More](#) >

Strata Management Licensing Course

Designed for entry-level students who want to become licensed to provide strata management services in British Columbia.

[Learn More](#) >



Part 3 如何注册UBC官方地产课程

The screenshot shows the UBC Sauder Real Estate Division website. The main heading is "Register Tuition and Registration". Below this, there are two course options:

- Real Estate Trading Services Licensing Course: \$1,150 [Register now](#)
- Real Estate Trading Services Supplemental Course: \$775 [Register now](#)

A red box highlights the "REGISTER" button in the QuickLinks sidebar. A red arrow points to the "Register now" link for the Licensing Course, with the text "For the first time" next to it. A QR code is visible in the bottom right corner of the page content.

Part 3 如何注册UBC官方地产课程

The screenshot shows a web browser window with the URL sauder.ubc.ca/programs/real-estate/licensing-registration-courses/bc-licensing-courses/real-estate-trading-services-licensing. The page header includes the UBC SAUDER School of Business logo and navigation links for 'About Us', 'Contact Us', and 'Login'. A breadcrumb trail indicates the current location: 'Real Estate Division > Licensing, Registration, & Continuing Education Courses > RECBC Licensing and Continuing Education Courses > Real Estate Trading Services'. The main content area is titled 'Register Tuition and Registration' and lists two courses: 'Real Estate Trading Services Licensing Course: \$1,150 Register now' and 'Real Estate Trading Services Supplemental Course: \$775 Register now'. The supplemental course link is underlined in red and has a red arrow pointing to it with the Chinese text '增加一个牌照'. A 'QuickLinks' sidebar on the left contains a 'REGISTER' button highlighted with a red box. Below the course listings, there are logos for Visa and Mastercard. A text box at the bottom explains that the supplemental course is for those who already have a loan, lease, or Strata license and want to add another license.

Real Estate Trading Services Licensing Course: \$1,150 [Register now](#)

Real Estate Trading Services Supplemental Course: \$775 [Register now](#) ← 增加一个牌照

Supplemental课程是指您已持有贷款，租赁或是Strata牌照之一，然后再多增加一个牌照

Part 3 如何注册UBC官方地产课程

Registration for Licensing Course x +

sauder.ubc.ca/programs/real-estate/licensing-registration-courses/bc-licensing/licensing-course-registration


You can register for Real Estate Division Licensing Courses online. Licensing course packages will not be available at the Real Estate Division for pickup - all course packages will be sent via courier. Please note that before registering for the course, all Licensing students are required to read the Real Estate Council of British Columbia's [Real Estate As A Career](#) information.

Online Registration

We accept payment by Visa, MasterCard or AMEX for online registrations.

[Licensing Courses Online Registration](#)

[Mortgages Course Online Registration](#)



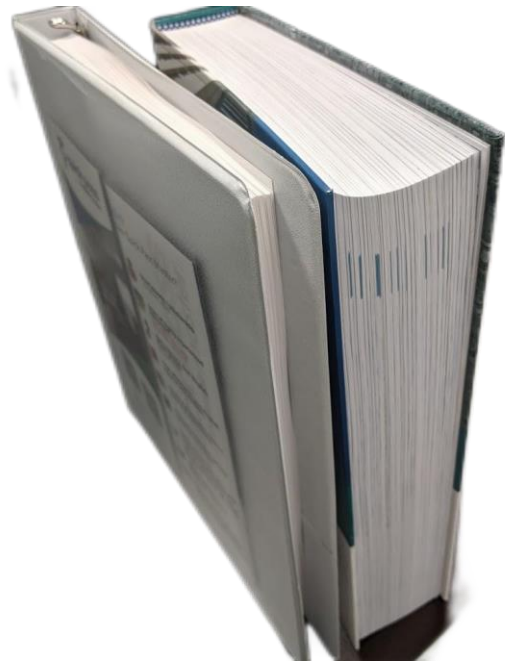
Part 3 如何注册UBC官方地产课程

注册UBC官方课程后,
UBC大约一到两周会邮寄纸质版书本
一共三本

1. 最厚的约800页的蓝色大课本
2. Course workbook 作业本 (20个作业)
3. Practice Questions, 1000道参考考题

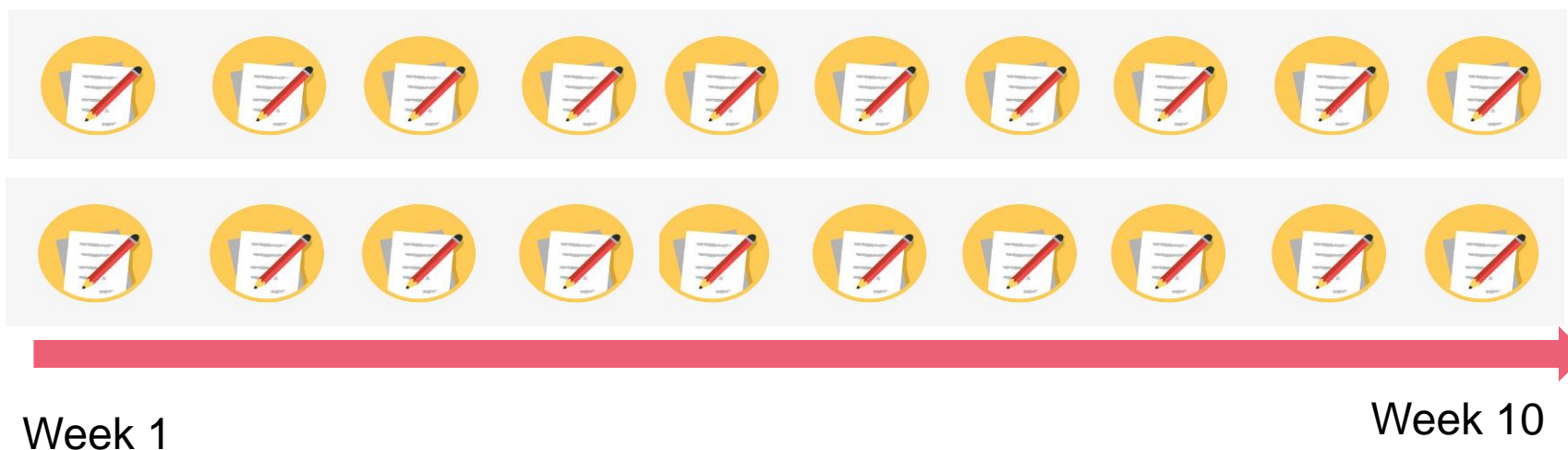


Part 3 如何注册UBC官方地产课程



UBC课本与 地产考牌速过课本 对比

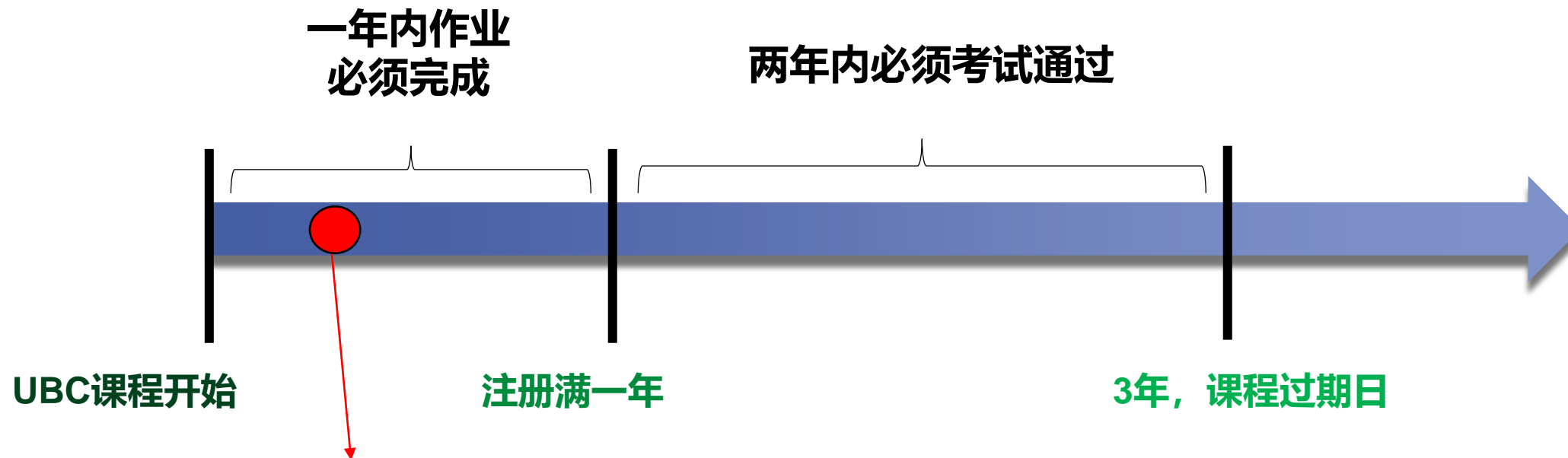
Part 4 如何提交UBC作业和注册考试



20个作业，每周最多提交2个作业，
最快**十周**可以提交完成作业。

如已提交语言认证，可以注册预订考试

Part 4 UBC官方课程时效



速过专家已经有几百个
在这个时间点
成功拿到牌照的学员



Part 4 UBC地產考試形式

考試題型：
100道選擇題

紙質考試

需提前一個月預訂



機考

(幾乎可以選任何工作日去考)



真實機考考場的照片
(照片版權來自於UBC)

考試時間

3個小時

地產經紀
通過分數

70%

Part 4 UBC地产考试形式



	笔试	机考
费用	第一次免费, 第二次\$85	每次\$125
次数 微信 UBC_Tutor	每年2~4次	工作日每天两场9AM, 1PM (会有例外)
预定	提前一个月预约	提前在线预约
结果	约等三周	隔一个工作日
草稿纸跟文具 不能带自己的草稿纸 跟笔	试卷做为草稿纸 UBC提供笔, 擦	UBC提供草稿纸
如何答题	答题纸涂圈圈	计算机显示进度
考试地点	Downtown, 酒店, 会 议中心, 大学	UBC机考中心



Part 4 UBC地产考试形式 法律题参考

George bought two units in a ten unit condominium project. Within one week of the completion of this purchase some other condominium owners, the Smithe family, were killed in an accident in the Jacuzzi whirlpool. Mrs. Smithe was the sole survivor of this family. The pool is located on the common property in which George now owns an interest. Mrs. Smithe is suing the strata corporation and George is concerned about the extent of his liability for any damage award she may receive. Assuming that the strata corporation is found liable to Mrs. Smithe, which of the following statements correctly describes George's liability?

- A George must pay his proportionate liability for any judgment registered against the common property of the strata corporation.
- B George will owe Mrs. Smithe absolutely nothing as the Strata Property Act contains provisions requiring all strata corporations to obtain and maintain liability insurance to insure against this type of occupiers liability.
- C. The Strata Property Act requires the strata corporation to pay out Mrs. Smithe's judgment from its contingency reserve fund. George will pay only his proportionate share of any amount left unpaid after the reserve fund is used up.
- D. Because George has not owned the units for a minimum of two weeks before the accident occurred, he is not responsible to pay any proportionate amount of the judgment.

Which of the above statements correctly describe George's liability?

- (1) Only A.
- (2) A and B are correct.
- (3) A, B and D are correct,
- (4) Only C is correct.

(reference from UBC's book)



Part 4 UBC地产考试形式

计算题参考

- Bruce signs a contract of purchase and sale with Sandy to buy her home for \$200,000. The completion and adjustment date is set at November 15th. It is NOT a leap year. The commission payable is 3% of the selling price. Bruce has made a deposit of \$3,000 which has passed to Bruce's lawyer to be deposited in a trust account until the completion date. Sandy agrees to accept Bruce's SUV as part payment equal to \$5,000. Bruce borrows a loan of \$60,000 from RBC. Current year's property taxes are \$800, which Sandy has paid on time. For legal and registration fees, Bruce's lawyer will charge \$400. Sandy will be paying out a judgment registered against the tile to her house in the amount of \$2,500 along with the legal fee of removing it, which is \$120. Bruce's lawyer to will handle this transaction for both parties. As no exemptions apply to this transaction, property transfer tax will be payable upon completion.
- Bruce's share of the year's property taxes will appear on Sandy's statement of adjustments as a:
 1. A debit of \$103.01
 2. A debit of \$100.82
 3. A credit of \$103.01
 4. A credit of \$100.82

(此题为速过专家自制变化题)



Part 4 地產經紀的章節內容

1. Fundamental of Laws

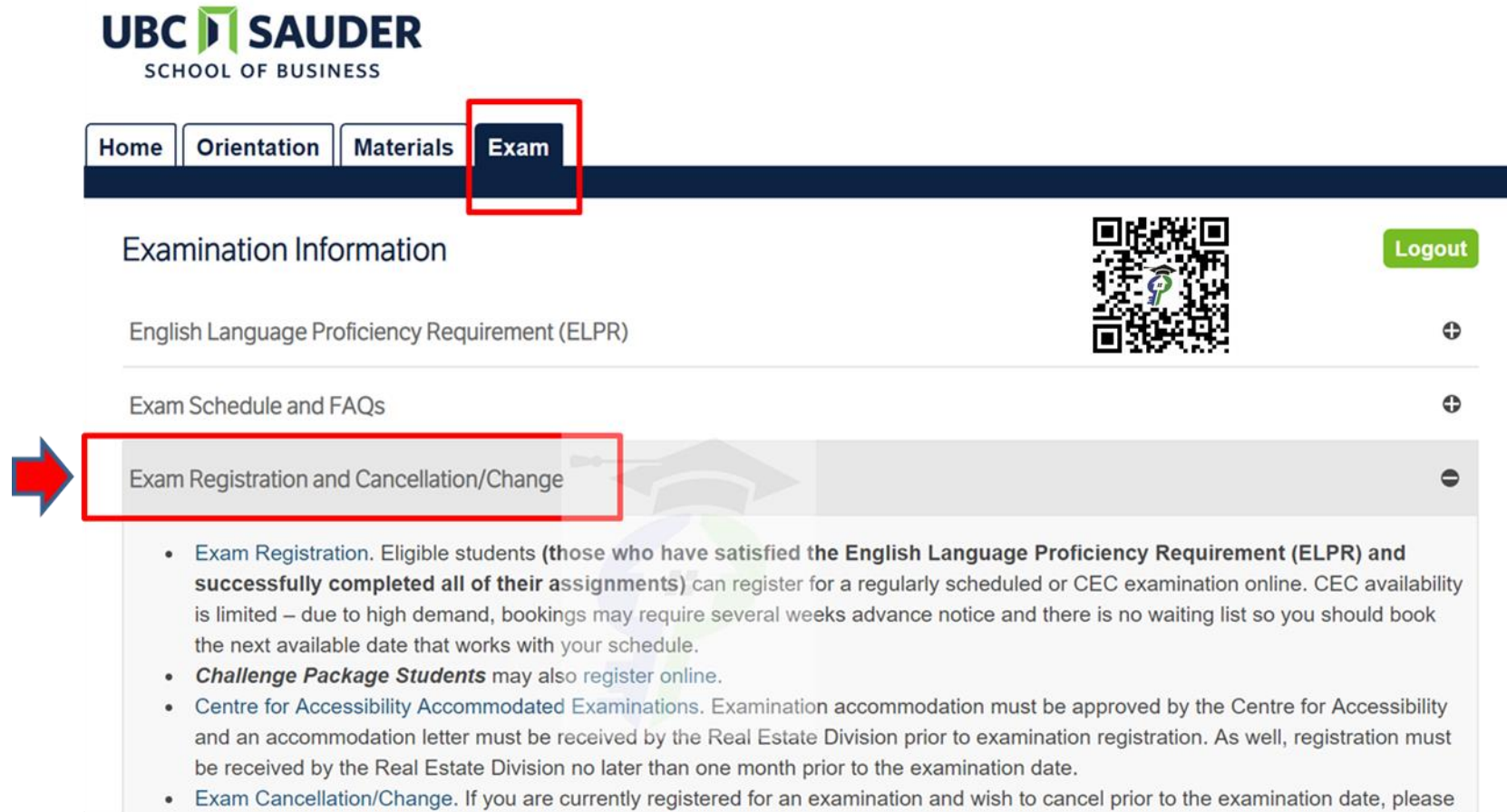
2. Real Estate Services Act
3. Estates & Interest in Land
4. Title Registration
5. Professional Liability of Licensees
6. Commercial & Residential Tenancy
7. Strata & Co-op
8. Financial Statement
9. Code of Ethics
10. Law of Contract
11. Contracts for RE transactions
12. Law of Agency

13. Intro to Mortgage Finance
14. Interest Rates and Mortgages
15. Law of Mortgage
16. Mort Analysis
17. Mort Underwriting & Qualification
18. Local Government Act
19. Property Tax
20. Construction
21. Appraisal
22. Direct Comparison & Cost Approach
23. Income Approach
24. Statement of Adjustment
25. Marketing
26. Technology




* the same color represents a strong correlation, and most chapters are independent

Part 4 如何预订注册UBC考试



UBC SAUDER
SCHOOL OF BUSINESS

Home Orientation Materials **Exam**

Examination Information  [Logout](#)

English Language Proficiency Requirement (ELPR) +

Exam Schedule and FAQs +

Exam Registration and Cancellation/Change -

- **Exam Registration.** Eligible students (**those who have satisfied the English Language Proficiency Requirement (ELPR) and successfully completed all of their assignments**) can register for a regularly scheduled or CEC examination online. CEC availability is limited – due to high demand, bookings may require several weeks advance notice and there is no waiting list so you should book the next available date that works with your schedule.
- **Challenge Package Students** may also register online.
- **Centre for Accessibility Accommodated Examinations.** Examination accommodation must be approved by the Centre for Accessibility and an accommodation letter must be received by the Real Estate Division prior to examination registration. As well, registration must be received by the Real Estate Division no later than one month prior to the examination date.
- **Exam Cancellation/Change.** If you are currently registered for an examination and wish to cancel prior to the examination date, please

Part 4 UBC考试当天注意事项

温馨提示:
建议提前 30 分钟到达考场。



准考证和照片

30 天内护照片背书相馆名字 地址
拍摄时间和学生姓名号



带照片的官方证件

比如驾照护枫叶卡



UBC认可的计算器

HP 10bII+

UBC Exam Admission Ticket

UBC SAUDER
SCHOOL OF BUSINESS

PO Box 5380 Station Terminal, Vancouver, BC V6T 1Z2
 Phone: 604.822.8444 Fax: 604.822.8459
 Toll Free 1.888.776.7733 www.realestate.ubc.ca

EXAMINATION ADMISSION TICKET for LICENSING AND MORTGAGES STUDENTS

PERSONAL INFORMATION:

Name:
 RED Student Number:
 Exam: (example) SAL ACL 0000 2011 01 (Trading Services)

On the day of the examination, all licensing and mortgages students are required to present to the examination representative at the exam registration desk:

- THIS EXAMINATION ADMISSION TICKET (EAT) with your passport photo attached (as instructed below); and
- CURRENT GOVERNMENT ISSUED PHOTO IDENTIFICATION (eg. BC driver's license) as outlined in the course regulations.

IF THE REQUIREMENTS ABOVE ARE NOT FOLLOWED, YOU WILL NOT BE ADMITTED INTO THE EXAMINATION CENTRE.

Passport Photo

- In order for the photo to be valid it must be a passport photo which has been taken within the last thirty (30) days and follows the "Standards for Acceptable Photos" and "Technical Specifications" of the Canadian Passport Office.
- The back of the passport photo must have the name and address of the photographer or the studio, the date the photo was taken, your name and student number (in case the passport photo becomes detached).
- Attach your passport photo in the space provided (use **tape**, do not glue or staple your picture).
- If your passport picture is not attached, you will not be admitted into the examination room.

Prohibited Items

I will not bring any device capable of sending or receiving wireless signals, any device capable of capturing digital images or recording video, or any other items prohibited by the Course Regulations into the examination room. If a prohibited item is found in my possession by any of the Real Estate Division staff, I authorize the Real Estate Division to impose any or all of the following consequences, including but not limited to:

- remove the prohibited item;
- invalidate my examination;
- provide me with a mark of zero for my examination; and/or
- apply the penalties described in the Course Regulations.

Yes, I agree to the terms as set out above.
 No, I do not agree to the terms as set out above.

Student Signature (DO NOT SIGN THIS SPACE PRIOR TO EXAMINATION REGISTRATION)

You will be required to sign your name in the presence of the examination representative at the exam registration desk.

SIGNATURE: _____

Part 4 UBC机考界面

UBC Real Estate Division - Computerized Examination Centre

UBC Real Estate Division - Computerized Exam Centre

September 12, 2013 Jenny Who Time Remaining: 2:59:24



Question : 5 1 2 3 4 Answer : -

What is the capital of British Columbia?

- [1] Vancouver
- [2] Prince George
- [3] Seattle
- [4] Victoria

Saved Answers

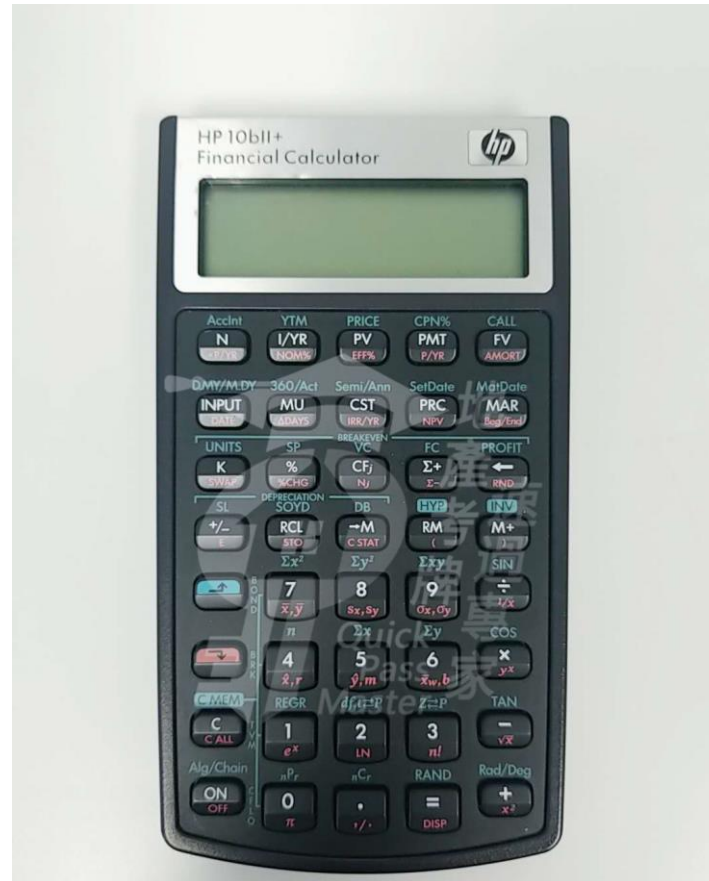
1	2	3	4	5
3	2	2	2	1
6	7	8	9	10
11	12	13	14	15
16	17	18	19	20
21	22	23	24	25
26	27	28	29	30
31	32	33	34	35
36	37	38	39	40
41	42	43	44	45
46	47	48	49	50
51	52	53	54	55
56	57	58	59	60
61	62	63	64	65
66	67	68	69	70
71	72	73	74	75
76	77	78	79	80
81	82	83	84	85
86	87	88	89	90
91	92	93	94	95
96	97	98	99	...



Part 4 UBC机考键盘



Part 4 UBC考试可携带计算器



Hewlett Packard (HP) 10BII/10BII+

Part 4 UBC机考界面

Thea Koerner House, 6371 Crescent Road, V6T 1Z2



UBC可能会变更考试地址,
请登陆UBC网站查询详细地点。



Part 4 UBC考试



Part 4 UBC考试评估报告Exam Report

在机考过后的24小时后，不管pass 还是 fail,都能免费下载考试评估报告。
此报告在90天后就不能再下载。



Part 5 地产实习课程



Part 5 如何注册地产经纪实习课程

bcfsa.ca

www.bcfsa.ca

BCFSA BC Financial
Services Authority

PUBLIC PROTECTION

INDUSTRY RESOURCES

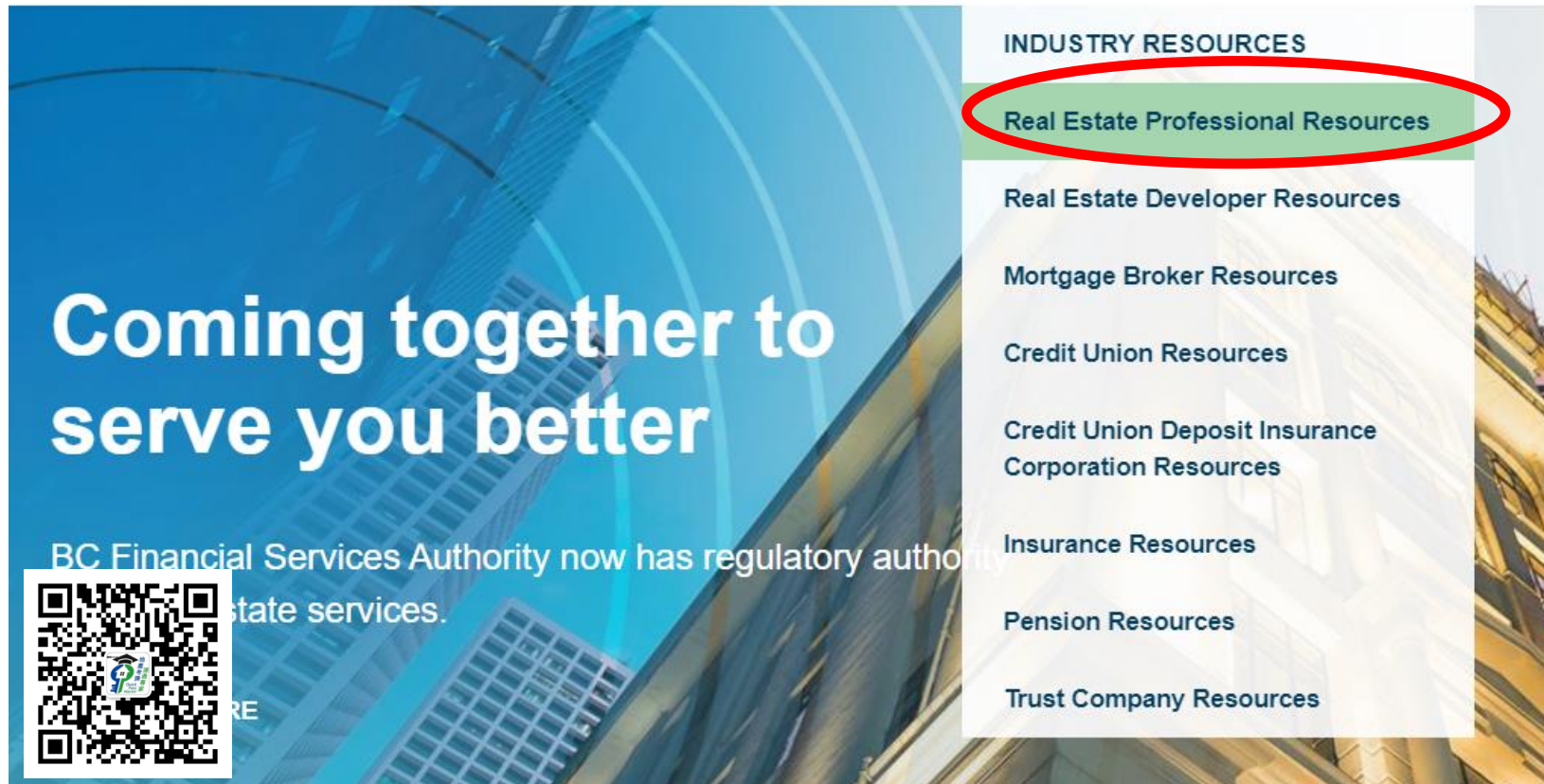
PUBLIC RESOURCES

Coming together to
serve you better

BC Financial Services Authority now has regulatory authority
over real estate services.



Part 5 如何注册地产经纪实习课程



Coming together to serve you better

BC Financial Services Authority now has regulatory authority over real estate services.

QR Code

- INDUSTRY RESOURCES
- Real Estate Professional Resources**
- Real Estate Developer Resources
- Mortgage Broker Resources
- Credit Union Resources
- Credit Union Deposit Insurance Corporation Resources
- Insurance Resources
- Pension Resources
- Trust Company Resources

Part 5 如何注册房地产经纪实习课程



Knowledge Base

Your information and resource hub. Find answers to your real estate questions and stay up-to-date on the latest developments.

- REGULATORY RESOURCES INDEX
- AGENCY AND DISCLOSURE FORMS
- CLAUSES

[SEE ALL](#)



Education and Licensing

Find everything you need to know about becoming licensed for the first time. Already licensed? Find information on renewing, transferring, moving or reinstating your licence.

- RENEWING YOUR LICENCE
- CONTINUING EDUCATION
- LICENSING FORMS
- BECOMING LICENSED

[SEE ALL](#)

Part 5 如何注册房地产经纪实习课程



Becoming a Licensed Professional

Interested in joining the real estate industry? Find everything you need to know about becoming licensed, including required education, application steps, fees and more.

→ BECOMING LICENSED

→ LICENSING EDUCATION

Maintaining your Licence

Real estate professionals must be licensed, and must complete education every two years. Learn more about our licence.



→ MANAGING YOUR LICENCE

→ MANAGING YOUR LICENCE

Part 5 如何注册地产经纪实习课程



Licensing Education

Becoming Licensed

Licensing Fees

Licensing Forms

Frequently Asked Questions

Education & Licensing Policies

Managing Your Licence

Before registering for a licensing course or applying for a real estate licence, we strongly recommend that candidates review the information on these pages to ensure they are familiar with the requirements for licensing as a real estate professional in BC.

Real Estate Services Licensing Courses

To become licensed to sell real estate, or to manage rental or strata properties in B.C., you must first complete a licensing course and examination. UBC offers the mandatory licensing courses on behalf of BCFSA.

→ LEARN MORE



Applied Practice Courses

Applicants for a licence to sell real estate must also complete an Applied Practice Course. The course focuses on building practical skills and on key regulatory requirements, such as agency, contracts and disclosures.

→ LEARN MORE

→ REGISTER NOW

Part 6 地產考牌語言要求

As a requirement of the Rules made under the *Real Estate Services Act*, the ELPR may be satisfied by achieving a level 7 or higher on each of the four components (reading, writing, speaking and listening) of the Canadian English Language Proficiency Index Program - General (CELP-IP-G) test on the same test score report (scores from multiple test attempts cannot be combined). An applicant is deemed to have satisfied the ELPR if he or she:

1. has graduated from a recognized university Bachelor's degree or higher degree program at an accredited university, college or technical institute at which English is the primary language of instruction; or
2. has been licensed for real estate services in another Canadian jurisdiction with English language standards and have satisfied that jurisdiction's English language requirements.



1. 大学本科或以上毕业（用英文为母语来授课）或
2. CELPIP General 思培 Level 7（听说读写英文语言测试）

Part 6 UBC语言认证提交

UBC email: elpr@realestate.sauder.ubc.ca

Phone: 604.822.8444

Tel Hours: Monday to Friday 8:15 to 16:15

Office Hours: Monday to Friday 8:30 to 16:30



Official/Certified True Copy of transcript, or notarized copy of degree

Normal Mail:

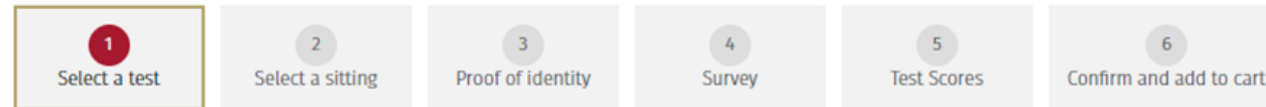
ELPR Documentation
Real Estate Division, Licensing Education
The University of British Columbia
PO Box 5380 Station Terminal
Vancouver, BC V6B 5N4

Express Mail:

ELPR Documentation
Real Estate Division, Licensing Education
The University of British Columbia
247 - 2053 Main Mall (Henry Angus Building)
Vancouver BC V6T 1Z2

Part 6 CELPIP思培英文考試介紹

思培官方網址-[CELPIP.ca](https://www.celPIP.ca)



WHICH TEST ARE YOU TAKING?



Part 6 CELPIP思培英文考試介紹

思培考試地點選擇

YOU HAVE CHOSEN - British Columbia

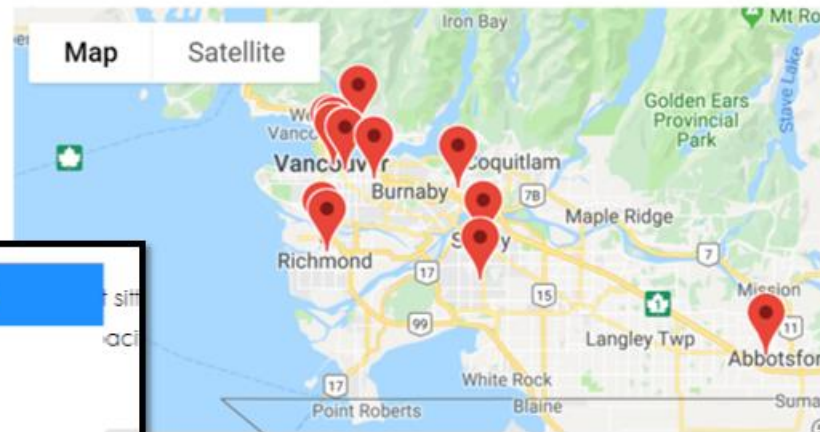
Please select a City:

All Cities
Abbotsford
Coquitlam
Fort St. John
Kelowna
North Vancouver
Richmond
Surrey
Vancouver
Victoria

Canada

United States

China




Part 6 CELPIP思培英文考試介紹

思培考試費用

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Canada
Select a Country
Canada
United States
China
India
Philippines

General
 LS
 This Month Only
 Next Three Months
 All Test Dates
 Friday
 Saturday
 Sunday
 AM
 PM



Test	Time	Location	Price	Seats
General	Saturday, Apr 18 09:00 AM	Global Village Vancouver 888 Cambie Street View centre		sold out
General	Saturday, Apr 18 09:00 AM	Paragon Testing Enterprises Vancouver 2925 Virtual Way / Unit 110 View centre		sold out
General	Saturday, Apr 18 10:00 AM	ELS Vancouver 549 Howe Street / 6th Floor View centre	\$280	sold out
General	Saturday, Apr 18 01:30 PM	Global Village Vancouver 888 Cambie Street	\$280	sold out

\$280

Part 7 地產考牌及相关费用

第一次经纪考试相关费用

UBC 地产课程登记费用	\$1,150
地產考牌速過培訓費用	\$0-\$1200 (可享返學員政策)
地產實習課程	\$875
前2年牌照費用	\$2,000
挂靠费	每间公司都不太一样
新会员加入地产协会	\$834.75(非强制性)

(费用可能随时会改,详情可于速过专家咨询)



Part 7 地產考牌及相关费用

2年后经纪考试相关费用

牌照renewal费用

\$1650 (2年的费用)

挂靠费

每间公司都不太一样

地产协会


\$99.57 per month (非强制性)

(费用可能随时会改,详情可于速过专家咨询)



Part 8 如何快速通过地产考试

入行前要问的问题

- 我适合考哪一种牌照？现在什么最火？
- 哪一种牌照最容易考？
- 哪一个仲介公司适合我？仲介公司的种类？
- 我可以持有多张牌照吗？
- 我没有客户，经验，人脉，能做得起来吗？
- 我如何开发客户？最大的客户群在哪里？
- 我现在没收入，如何找到有底薪的地产工作？



Part 8 如何快速通过地产考试

地产考牌速过专家提供以下快速通过考试的培训课程:

- 卑詩省地产经纪牌 BC real estate trading tutorial course
- 卑詩省租业管理牌 BC rental property management tutorial course
- 卑詩省分契物业牌 BC Strata management tutorial course
- 卑詩省房屋贷款牌 BC Sub-mortgage broker tutorial course
- 卑詩省经理级别牌 BC managing broker tutorial course
- 卑詩省建商牌 BC Residential Builder License tutorial course



Part 8 如何快速通过地产考试

选择考牌速过培训课程



返学费方案+奖学金



独家研制全彩色讲义



顶级讲师团队授课



在线视频课程
学员可以随时随地学习



专业英语辅导合作机构



高分学员上千
喜出满分学员



记忆力差,
零基础 都能考过



合作雇主众多
推荐就业率极高









Part 8 如何快速通过地产考试

UBC	速过专家
800多页厚厚课本小小字体	200多页速成讲义考点精华
课本以文字为主, 让学生觉得枯燥乏味	教学结合了插图, 动画, 短片, 音效, 让学员觉得很有趣
传统教学, 学习速度慢	创新教学, 例如结合记忆术, 视觉流程图, 表格, 跟实战, 让概念深深地进入学员的长期记忆体
着重在知识点, UBC的授课几乎不讲考题, 学员听完考题还是解不出来	着重在考点, 课堂里做上百道考题, 让知识结合考点, 让学员一次快速考过
视频或授课的知识覆盖不全, 上完课, 800页厚书 还是得看	不需要看UBC的厚书照样能考80~90%分以上
课本语言很学术性, 文字绕来绕去不知道意思是什么, 看完课本脑袋是一团浆糊	授课表达很直接, 一听就明白

UBC	速过专家
考题没有分类, 缺乏逻辑性, 学习没有节奏感	考题经过细部分类, 逻辑性超强, 学习节奏感很强
学习时间太长, 即使是英文专业的学生, 准备时间都常常超过1000个阅读的小时	学习时间短, 即使是英文不好的学员, 即使记忆力差, 反应慢, 准备时间经常不到200个小时就能考过
单一语言授课	多种语言授课
没有什么本地就业支持	跟多个雇主合作, 大量就业机会
授课老师没什么做地产经纪的经验, 大部分都是学术性质的老师	授课老师大部分都是持牌经纪, 有大量本地地产实操经验

Part 8 如何快速通过地产考试

 其他华人培训	 考牌速过专家 
一个人，扮演所有角色：即是老师又是行政（精力时间有限，难以满足所有学员的众多需求）	专业教学团队，持牌讲师数人，中文助理1人，英文助理1人 另有财务及技术支持专业团队（还在持续地成长强大中）
初级 级别牌照	高级 级别牌照，得过很多奖项
只有 部分 章节的在线课程+部分章节的视频课程组合 或是全部都是只有视频课程	地产章节均有详细的老师实时在线讲解的在线课程（按课表进行）以及所有章节都有已录制好的视频课程
只教学，较少学员增值服务	学员增值服务较多： 比如学员高分奖学金、 免费 推荐就业、 免费 学费（学费返还）计划、不定期 免费 在线讲座、 免费 毕业学员业务信息推广、……（更多学员增值服务开发中） 学习行政助理服务： 注册UBC、提交作业、提交语言认证、预订考试，注册实习课程等考牌周边问题协助处理，跟进学员学习进度

 其他华人培训	 考牌速过专家 
没有独家考题本 讲师只有理论概念，无实际实战经验（没全职做过地产销售）	有超强学校自制多功能考题本，让学员不用看UBC厚书就能考过的不看书通过公式
只有普通话为母语授课	讲师团队有大量实操经验
只教少数牌照教学，例如地产经纪跟贷款	有英文，普通话，粤语多语言授课
课程跟网站制作技术一般般	教各种地产相关牌照，例如地产、贷款、租赁管理，strata 大楼管理，建商牌，地产商业项目EMP牌，高级地产经理牌等等
后期就业没有这么多的免费服务	结合动画、音效、人工智慧等等较为先进的教学技术
毕业生没有太多有名的，得奖的相对少很多	推荐多家仲介单位，给您买家卖家和客户，手把手带您入行，免费虚拟实景看房，免费3D房子图纸，免费专业房屋拍照，免费经纪专用APP 毕业生拿到牌照的比较多，百万圆桌会员的很多

*表格所列具体差异会随着时间产生变化，如有变化本校不另行通知，请读者自行核对

不同的学校毕业，结果差很多!!!

Part 8 如何快速通过地产考试

本校教出过多位销售巨星 & 金牌经纪

Daniel Deng,
Top1% of REBGV 2017



得奖的金牌经纪
多位来自本校



Karen Zhao,
Top1% of REBGV 2017



Part 8 如何快速通过地产考试



学员毕业典礼



Part 8 如何快速通过地产考试



学员喜报



校长简介



Benson Wang

大温地产界的黄埔军校校长

- 2010 入行, 开始教考牌 (BC real estate trading license)
- 2011 得Sutton白金奖 进入百万圆桌团队会员 (REBGV大温前10%强)
- 2011~2012 特许买家经纪, 特许老人市场专家
- 2012 考下UBC贷款Mortgage证书
- 2013 考下UBC租赁管理Rental证书
- 2013 原公司前五强, 2014年前六强
- 2012~2016 帮助多间地产公司开设考牌学校
(大温地区许多的华人地产考牌老师是Benson的学生)

校长简介



Benson Wang

大温地产界的黄埔军校校长

- 2015 百万圆桌团队队长 (REBGV大温前10%强)
- 2016 考下地产经纪最高级别 Managing Broker 经理级别
- 2016 成交超过70单, 大温地区排名前2%强
- 2017 原地产公司个人销售冠军。
- 2017-2018 超高分考下建商证书; 开始教建商考牌
- 2019 考下UBC Strata管理证书
- 2020 通过安省地产科目考试
- 2020 通过自建房屋资格考试

地產考牌培訓 就選速過專家



Benson Wang

大溫地產界的黃埔軍校校長

學校網站: QuickPassMaster.com

學校電話: **778-686-8555**

學校微信: [ubc_tutor](https://www.wechat.com/p/ubc_tutor)

學校電郵: c7786868555@gmail.com

Youtube: [加拿大地產學堂](https://www.youtube.com/channel/UC...)

